# Ohio Association for College Admission Counseling

## PROFIT AND LOSS

July 1, 2017 - March 12, 2018

| | TOTAL |
|---|---|
| Income | |
| Other Types of Income | |
| Miscellaneous Revenue | |
| Job Postings | 2,975.00 |
| **Total Miscellaneous Revenue** | **2,975.00** |
| Multiview | 1,363.60 |
| **Total Other Types of Income** | **4,338.60** |
| Program Income | |
| Membership Dues | 42,510.82 |
| Registration Fees | |
| Annual Conference | 35,675.00 |
| Exhibitors Annual Conf | 19,500.00 |
| **Total Annual Conference** | **55,175.00** |
| Articulation | 43,040.00 |
| Cincinnati NACAC Fair | 5,760.50 |
| Greater Cleveland College Fair | 9,230.00 |
| NE Ohio College Fair-Akron | 9,200.00 |
| NW33 Corridor College Fair | 7,100.00 |
| Summer Institute | 18,985.00 |
| West Geauga College Fair | 6,050.00 |
| **Total Registration Fees** | **154,540.50** |
| **Total Program Income** | **197,051.32** |
| **Total Income** | **$201,389.92** |
| GROSS PROFIT | **$201,389.92** |
| Expenses | |
| Awards and Grants | 1,450.00 |
| OACAC grants & Imagine Fund | 2,785.00 |
| **Total Awards and Grants** | **4,235.00** |
| Business Expenses | |
| BGSU Archives | 400.00 |
| **Total Business Expenses** | **400.00** |
| Contract Services | |
| Exec Asst Mileage | 776.37 |
| **Total Contract Services** | **776.37** |
| Facilities and Equipment | |
| Property Insurance-Motorists | 0.00 |
| **Total Facilities and Equipment** | **0.00** |
| Operations | |
| Postage,Permit,Bulk, POBox | 41.86 |
| Printing and Copying | 28.75 |
| Membership Mailings | 0.00 |
| **Total Printing and Copying** | **28.75** |

| | TOTAL |
|---|---|
| QuickBooks & Wild Apricot | 557.04 |
| Technology | 633.68 |
| Go To Meeting | 315.65 |
| **Total Technology** | **949.33** |
| **Total Operations** | **1,576.98** |
| Other Types of Expenses | |
| Insurance - Liability, D and O | 2,522.45 |
| Program/Conference Expenses | |
| Annual Conference | 3,410.98 |
| Articulation | 11,559.71 |
| Summer Institute | 14,736.39 |
| **Total Program/Conference Expenses** | **29,707.08** |
| **Total Other Types of Expenses** | **32,229.53** |
| Refunds for Events | |
| Articulation | 190.00 |
| Membership | 25.00 |
| **Total Refunds for Events** | **215.00** |
| Travel and Meetings | |
| Conference, Convention, Meeting | |
| Delegates to NACAC | 8,017.15 |
| Executive Board | 5.58 |
| General Membership at NACAC | 18.74 |
| GWI-NACAC | 2,082.51 |
| LDI Spring | 1,927.84 |
| LDI Summer | 1,592.33 |
| **Total Conference, Convention, Meeting** | **13,644.15** |
| Exec Asst Conference/Work Trave | 1,430.17 |
| Meals and Entertainment | 8.01 |
| Annual Conference | 37.98 |
| Articulation | 18,969.04 |
| Executive Board | 335.00 |
| NACAC Sponsored Conferences | 815.99 |
| **Total Meals and Entertainment** | **20,166.02** |
| **Total Travel and Meetings** | **35,240.34** |
| **Total Expenses** | **$74,673.22** |
| NET OPERATING INCOME | **$126,716.70** |
| NET INCOME | **$126,716.70** |